

Everything you need to know about your Real Estate Market Today!

*Compliments of:*

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**SnapStats®**

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**METRO**

Downtown  
Westside  
Eastside  
North Vancouver  
West Vancouver  
Richmond  
Tsawwassen  
Ladner

**VANCOUVER**

**EDITION**



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	1	0	NA
300,001 – 400,000	14	1	7%
400,001 – 500,000	30	9	30%
500,001 – 600,000	110	24	22%
600,001 – 700,000	161	19	12%
700,001 – 800,000	134	22	16%
800,001 – 900,000	101	12	12%
900,001 – 1,000,000	94	7	7%
1,000,001 – 1,250,000	149	18	12%
1,250,001 – 1,500,000	115	6	5%
1,500,001 – 1,750,000	82	5	6%
1,750,001 – 2,000,000	58	3	5%
2,000,001 – 2,250,000	29	2	7%
2,250,001 – 2,500,000	35	1	3%
2,500,001 – 2,750,000	18	2	11%
2,750,001 – 3,000,000	30	0	NA
3,000,001 – 3,500,000	22	1	5%
3,500,001 – 4,000,000	20	0	NA
4,000,001 – 4,500,000	9	0	NA
4,500,001 – 5,000,000	9	1	11%
5,000,001 & Greater	41	0	NA
TOTAL*	1262	133	11%

0 to 1 Bedroom	515	74	14%
2 Bedrooms	616	51	8%
3 Bedrooms	111	8	7%
4 Bedrooms & Greater	20	0	NA
TOTAL*	1262	133	11%

SnapStats®	February	March	Variance
Inventory	1078	1262	17%
Solds	119	133	12%
Sale Price	\$792,000	\$760,000	-4%
Sale Price SQFT	\$1,073	\$1,050	-2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	19	20	5%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

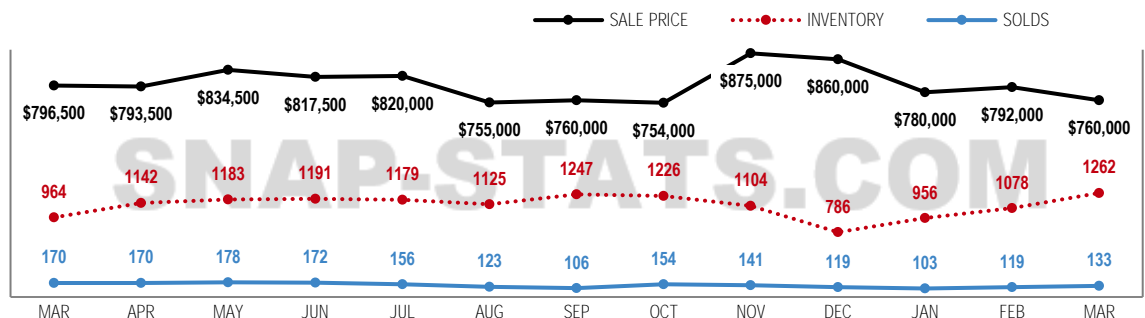
SnapStats®	Inventory	Sales	Sales Ratio
Coal Harbour	166	8	5%
Downtown	548	58	11%
Westend	252	29	12%
Yaletown	296	38	13%
TOTAL*	1262	133	11%

## Market Summary

- Market Type Indicator **DOWNTOWN ATTACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Coal Harbour and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Downtown, Westend, Yaletown and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	5	0	NA
2,000,001 - 2,250,000	7	2	29%
2,250,001 - 2,500,000	21	6	29%
2,500,001 - 2,750,000	17	4	24%
2,750,001 - 3,000,000	43	6	14%
3,000,001 - 3,500,000	58	14	24%
3,500,001 - 4,000,000	104	7	7%
4,000,001 - 4,500,000	51	2	4%
4,500,001 - 5,000,000	72	6	8%
5,000,001 - 5,500,000	36	2	6%
5,500,001 - 6,000,000	45	1	2%
6,000,001 - 6,500,000	21	0	NA
6,500,001 - 7,000,000	24	1	4%
7,000,001 - 7,500,000	13	0	NA
7,500,001 & Greater	123	0	NA
TOTAL*	642	52	8%

2 Bedrooms & Less	26	0	NA
3 to 4 Bedrooms	193	24	12%
5 to 6 Bedrooms	303	21	7%
7 Bedrooms & More	120	7	6%
TOTAL*	642	52	8%

SnapStats®	February	March	Variance
Inventory	583	642	10%
Solds	35	52	49%
Sale Price	\$3,550,000	\$3,337,500	-6%
Sale Price SQFT	\$1,205	\$1,172	-3%
Sale to List Price Ratio	94%	96%	2%
Days on Market	24	15	-38%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

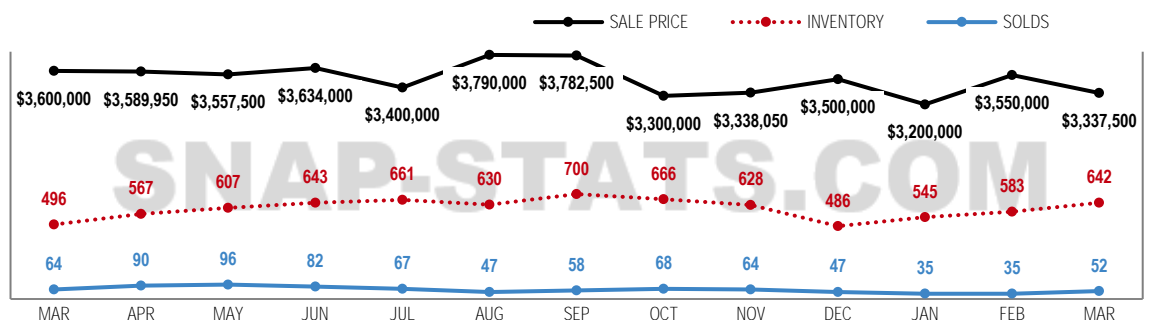
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	23	2	9%
Cambie	54	9	17%
Dunbar	84	4	5%
Fairview	2	0	NA
Falsecreek	0	0	NA
Kerrisdale	25	3	12%
Kitsilano	31	5	16%
Mackenzie Heights	19	2	11%
Marpole	37	2	5%
Mount Pleasant	4	0	NA
Oakridge	12	1	8%
Point Grey	93	8	9%
Quilchena	22	1	5%
SW Marine	26	2	8%
Shaughnessy	71	2	3%
South Cambie	10	1	10%
South Granville	83	6	7%
Southlands	25	3	12%
University	21	1	5%
TOTAL*	642	52	8%

## Market Summary

- Market Type Indicator **WESTSIDE DETACHED**: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$5.5 mil to \$6 mil, Shaughnessy and minimum 5 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cambie, Kitsilano and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	12	2	17%
500,001 – 600,000	48	11	23%
600,001 – 700,000	82	18	22%
700,001 – 800,000	117	28	24%
800,001 – 900,000	90	29	32%
900,001 – 1,000,000	86	17	20%
1,000,001 – 1,250,000	122	32	26%
1,250,001 – 1,500,000	145	16	11%
1,500,001 – 1,750,000	96	14	15%
1,750,001 – 2,000,000	110	16	15%
2,000,001 – 2,250,000	34	4	12%
2,250,001 – 2,500,000	30	4	13%
2,500,001 – 2,750,000	17	1	6%
2,750,001 – 3,000,000	14	1	7%
3,000,001 – 3,500,000	9	1	11%
3,500,001 – 4,000,000	2	2	100%
4,000,001 – 4,500,000	1	1	100%
4,500,001 – 5,000,000	3	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	1019	197	19%

0 to 1 Bedroom	301	72	24%
2 Bedrooms	463	88	19%
3 Bedrooms	234	33	14%
4 Bedrooms & Greater	21	4	19%
TOTAL*	1019	197	19%

SnapStats®	February	March	Variance
Inventory	900	1019	13%
Solds	144	197	37%
Sale Price	\$935,000	\$950,000	2%
Sale Price SQFT	\$1,063	\$1,078	1%
Sale to List Price Ratio	97%	99%	2%
Days on Market	17	13	-24%

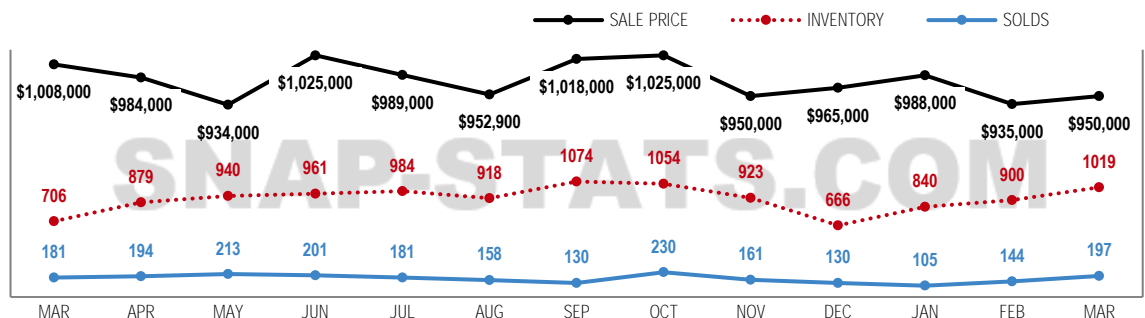
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WESTSIDE ATTACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 32% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$3 mil, SW Marine, South Cambie, South Granville and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fairview, Kitsilano, Quilchena, Shaughnessy and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	22	6	27%
1,500,001 - 1,750,000	93	15	16%
1,750,001 - 2,000,000	126	18	14%
2,000,001 - 2,250,000	48	10	21%
2,250,001 - 2,500,000	72	12	17%
2,500,001 - 2,750,000	29	4	14%
2,750,001 - 3,000,000	57	2	4%
3,000,001 - 3,500,000	55	1	2%
3,500,001 - 4,000,000	47	0	NA
4,000,001 - 4,500,000	10	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	2	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	569	69	12%

2 Bedrooms & Less	33	0	NA
3 to 4 Bedrooms	174	29	17%
5 to 6 Bedrooms	259	31	12%
7 Bedrooms & More	103	9	9%
TOTAL*	569	69	12%

SnapStats®	February	March	Variance
Inventory	498	569	14%
Solds	55	69	25%
Sale Price	\$1,900,000	\$1,950,000	3%
Sale Price SQFT	\$861	\$846	-2%
Sale to List Price Ratio	96%	98%	2%
Days on Market	15	13	-13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

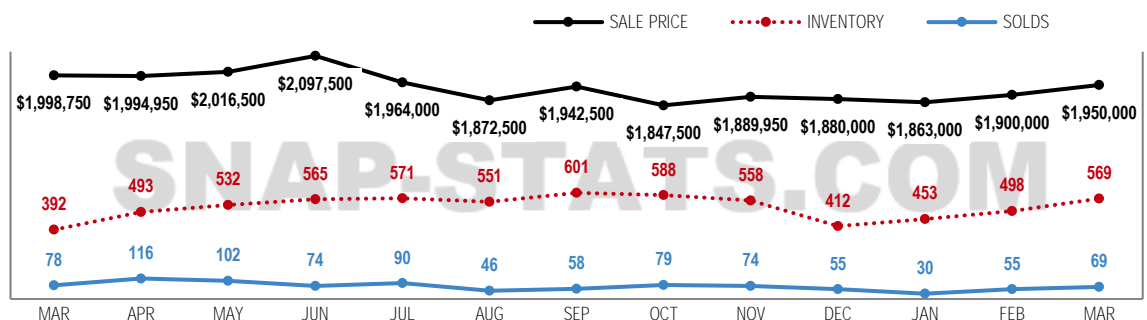
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	3	1	33%
Collingwood	107	3	3%
Downtown	0	0	NA
Fraser	38	6	16%
Fraserview	21	4	19%
Grandview Woodland	36	5	14%
Hastings	6	2	33%
Hastings Sunrise	15	4	27%
Killarney	41	10	24%
Knight	48	5	10%
Main	18	4	22%
Mount Pleasant	11	3	27%
Renfrew Heights	54	7	13%
Renfrew	83	3	4%
South Marine	4	0	NA
South Vancouver	58	5	9%
Strathcona	4	1	25%
Victoria	22	6	27%
TOTAL*	569	69	12%

## Market Summary

- Market Type Indicator **EASTSIDE DETACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3.5 mil, Collingwood, Renfrew and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Hastings Sunrise, Mount Pleasant, Victoria and 3 to 4 bedroom properties

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	10	0	NA
400,001 – 500,000	37	9	24%
500,001 – 600,000	105	23	22%
600,001 – 700,000	111	24	22%
700,001 – 800,000	86	22	26%
800,001 – 900,000	89	21	24%
900,001 – 1,000,000	52	7	13%
1,000,001 – 1,250,000	66	13	20%
1,250,001 – 1,500,000	52	8	15%
1,500,001 – 1,750,000	28	6	21%
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	5	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	658	133	20%

0 to 1 Bedroom	280	57	20%
2 Bedrooms	269	52	19%
3 Bedrooms	101	22	22%
4 Bedrooms & Greater	8	2	25%
TOTAL*	658	133	20%

SnapStats®	February	March	Variance
Inventory	550	658	20%
Solds	118	133	13%
Sale Price	\$781,500	\$750,000	-4%
Sale Price SQFT	\$926	\$946	2%
Sale to List Price Ratio	98%	99%	1%
Days on Market	12	14	17%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

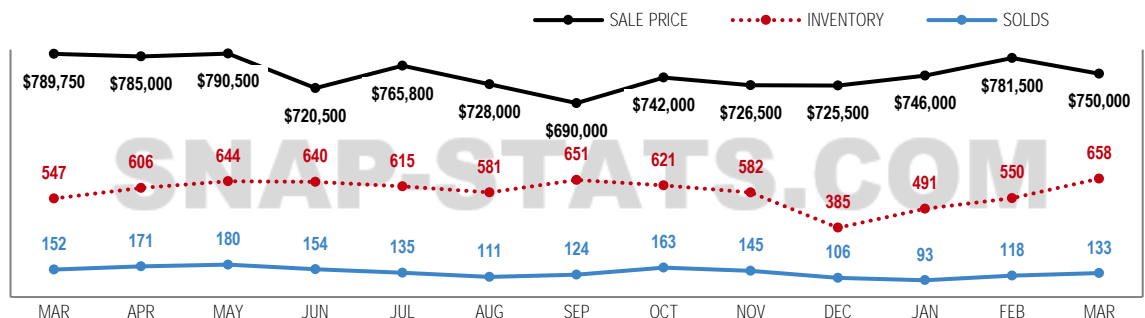
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	9	6	67%
Collingwood	107	21	20%
Downtown	51	8	16%
Fraser	13	6	46%
Fraserview	0	0	NA
Grandview Woodland	51	7	14%
Hastings	19	5	26%
Hastings Sunrise	2	2	100%
Killarney	11	2	18%
Knight	11	2	18%
Main	17	2	12%
Mount Pleasant	152	33	22%
Renfrew Heights	2	0	NA
Renfrew	20	3	15%
South Marine	107	19	18%
South Vancouver	17	1	6%
Strathcona	45	11	24%
Victoria	24	5	21%
TOTAL*	658	133	20%

## Market Summary

- Market Type Indicator **EASTSIDE ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 mil to \$1 mil, South Vancouver and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Champlain Heights, Fraser and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	2	0	NA
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	5	3	60%
1,500,001 - 1,750,000	13	4	31%
1,750,001 - 2,000,000	51	11	22%
2,000,001 - 2,250,000	43	15	35%
2,250,001 - 2,500,000	34	11	32%
2,500,001 - 2,750,000	28	6	21%
2,750,001 - 3,000,000	25	3	12%
3,000,001 - 3,500,000	16	4	25%
3,500,001 - 4,000,000	15	1	7%
4,000,001 - 4,500,000	8	0	NA
4,500,001 - 5,000,000	8	1	13%
5,000,001 - 5,500,000	4	1	25%
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	3	0	NA
TOTAL*	260	60	23%

2 Bedrooms & Less	10	3	30%
3 to 4 Bedrooms	129	32	25%
5 to 6 Bedrooms	102	22	22%
7 Bedrooms & More	19	3	16%
TOTAL*	260	60	23%

SnapStats®	February	March	Variance
Inventory	205	260	27%
Solds	48	60	25%
Sale Price	\$2,262,750	\$2,172,500	-4%
Sale Price SQFT	\$802	\$820	2%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	12	8	-33%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	10	2	20%
Boulevard	14	5	36%
Braemar	2	1	50%
Calverhall	10	0	NA
Canyon Heights	31	8	26%
Capilano	4	1	25%
Central Lonsdale	21	2	10%
Deep Cove	16	3	19%
Delbrook	4	0	NA
Dollarton	7	3	43%
Edgemont	12	2	17%
Forest Hills	8	4	50%
Grouse Woods	2	0	NA
Harbourside	0	0	NA
Indian Arm	3	0	NA
Indian River	3	0	NA
Lower Lonsdale	9	1	11%
Lynn Valley	25	5	20%
Lynn timer	1	0	NA
Mosquito Creek	1	1	100%
Norqate	4	2	50%
Northlands	4	1	25%
Pemberton Heights	8	2	25%
Pemberton	3	1	33%
Princess Park	4	3	75%
Queensbury	2	0	NA
Roche Point	1	0	NA
Seymour	5	1	20%
Tempe	3	3	100%
Upper Delbrook	6	2	33%
Upper Lonsdale	21	2	10%
Westlynn	10	4	40%
Westlynn Terrace	0	0	NA
Windsor Park	3	1	33%
Woodlands-Sunshine Cascade	3	0	NA
TOTAL*	260	60	23%

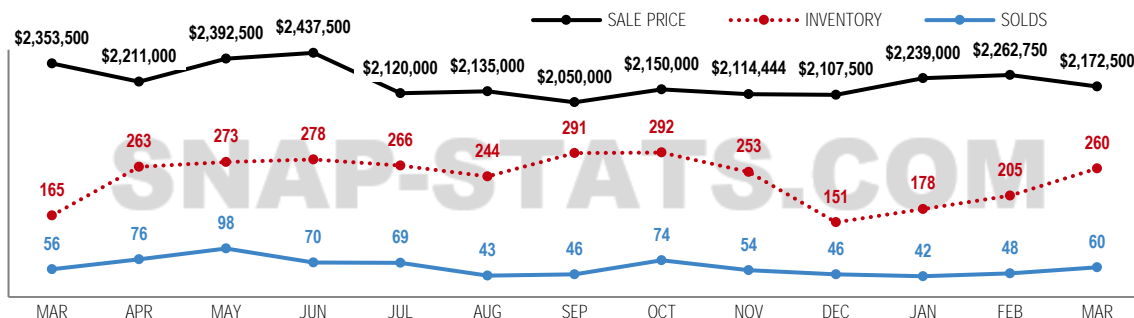
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$2 mil to \$2.25 mil with average 35% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3.5 mil to \$4 mil, Central Lonsdale, Lower Lonsdale, Upper Lonsdale and minimum 7 bedrooms
- Sellers Best Bet\*\* Selling homes in Boulevard, Forest Hills, Westlynn and up to 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	20	4	20%
500,001 – 600,000	42	7	17%
600,001 – 700,000	56	16	29%
700,001 – 800,000	66	11	17%
800,001 – 900,000	49	15	31%
900,001 – 1,000,000	40	13	33%
1,000,001 – 1,250,000	85	15	18%
1,250,001 – 1,500,000	70	18	26%
1,500,001 – 1,750,000	43	5	12%
1,750,001 – 2,000,000	20	0	NA
2,000,001 – 2,250,000	7	1	14%
2,250,001 – 2,500,000	4	1	25%
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	519	106	20%

0 to 1 Bedroom	140	32	23%
2 Bedrooms	247	49	20%
3 Bedrooms	106	18	17%
4 Bedrooms & Greater	26	7	27%
TOTAL*	519	106	20%

SnapStats®	February	March	Variance
Inventory	412	519	26%
Solds	99	106	7%
Sale Price	\$835,000	\$881,000	6%
Sale Price SQFT	\$932	\$945	1%
Sale to List Price Ratio	98%	98%	0%
Days on Market	12	7	-42%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	2	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	1	0	NA
Canyon Heights	0	1	NA*
Capilano	5	1	20%
Central Lonsdale	73	18	25%
Deep Cove	0	2	NA*
Delbrook	0	0	NA
Dollarton	0	0	NA
Edgemont	9	0	NA
Forest Hills	0	0	NA
Grouse Woods	1	1	100%
Harbourside	5	1	20%
Indian Arm	0	0	NA
Indian River	1	1	100%
Lower Lonsdale	142	18	13%
Lynn Valley	50	16	32%
Lynn timer	74	7	9%
Mosquito Creek	11	11	100%
Norgate	8	1	13%
Northlands	6	1	17%
Pemberton Heights	0	0	NA
Pemberton	75	11	15%
Princess Park	1	1	100%
Queensbury	2	2	100%
Roche Point	41	10	24%
Seymour	0	1	NA*
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	7	1	14%
Westlynn	5	1	20%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL*	519	106	20%

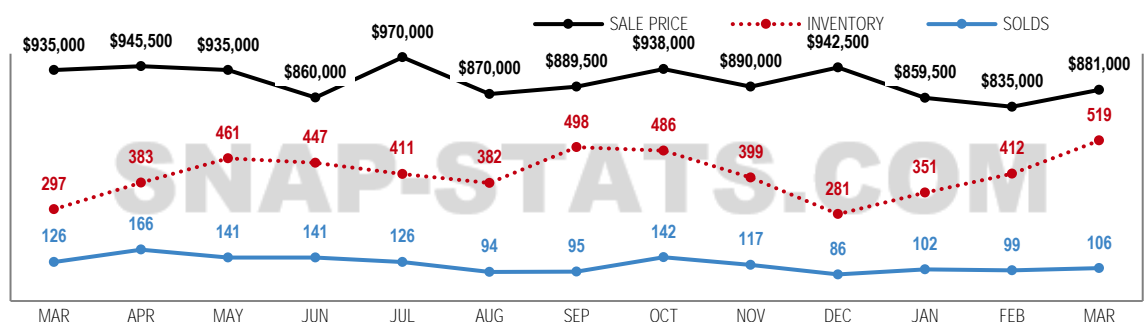
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Lower Lonsdale, Lynn timer, Norgate and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Lynn Valley, Mosquito Creek and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	2	1	50%
1,750,001 - 2,000,000	11	1	9%
2,000,001 - 2,250,000	7	1	14%
2,250,001 - 2,500,000	29	2	7%
2,500,001 - 2,750,000	20	2	10%
2,750,001 - 3,000,000	44	1	2%
3,000,001 - 3,500,000	59	2	3%
3,500,001 - 4,000,000	45	4	9%
4,000,001 - 4,500,000	33	4	12%
4,500,001 - 5,000,000	48	4	8%
5,000,001 - 5,500,000	16	1	6%
5,500,001 - 6,000,000	23	1	4%
6,000,001 - 6,500,000	9	3	33%
6,500,001 - 7,000,000	8	1	13%
7,000,001 - 7,500,000	7	0	NA
7,500,001 & Greater	70	0	NA
TOTAL*	431	28	6%

2 Bedrooms & Less	14	2	14%
3 to 4 Bedrooms	184	14	8%
5 to 6 Bedrooms	192	11	6%
7 Bedrooms & More	41	1	2%
TOTAL*	431	28	6%

SnapStats®	February	March	Variance
Inventory	405	431	6%
Solds	29	28	-3%
Sale Price	\$3,375,000	\$3,984,500	18%
Sale Price SQFT	\$874	\$960	10%
Sale to List Price Ratio	94%	98%	4%
Days on Market	37	16	-57%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	16	0	NA
Ambleside	35	4	11%
Bayridge	8	0	NA
British Properties	76	5	7%
Canterbury	5	0	NA
Caulfield	27	1	4%
Cedardale	7	0	NA
Chartwell	34	2	6%
Chelsea Park	2	0	NA
Cypress	13	0	NA
Cypress Park Estates	14	0	NA
Deer Ridge	0	0	NA
Dundarave	31	3	10%
Eagle Harbour	16	1	6%
Eagleridge	2	0	NA
Furry Creek	5	0	NA
Gleneagles	11	1	9%
Glenmore	15	0	NA
Horseshoe Bay	4	0	NA
Howe Sound	3	0	NA
Lions Bay	14	2	14%
Olde Caulfield	5	0	NA
Panorama Village	1	1	100%
Park Royal	4	0	NA
Porteau Cove	0	0	NA
Queens	10	0	NA
Rockridge	7	1	14%
Sandy Cove	4	1	25%
Sentinel Hill	20	2	10%
Upper Caulfield	6	0	NA
West Bay	8	1	13%
Westhill	7	1	14%
Westmount	10	0	NA
Whitby Estates	6	2	33%
Whytecliff	5	0	NA
TOTAL*	431	28	6%

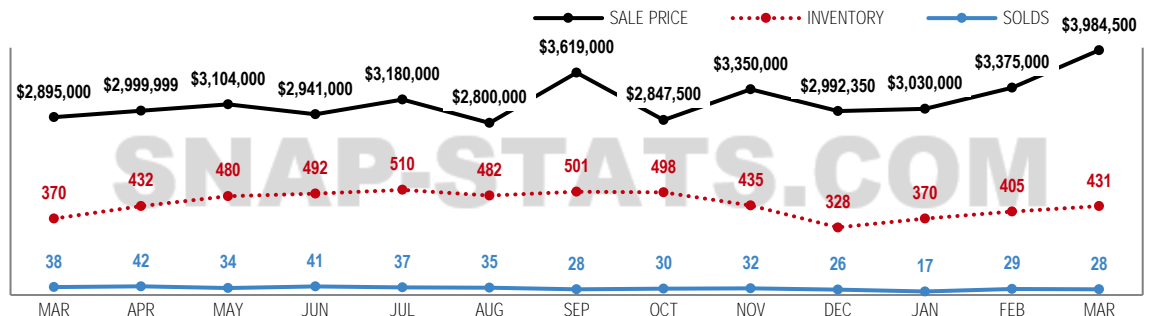
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER DETACHED**: Buyers Market at 6% Sales Ratio average (6 in 100 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$6 mil to \$6.5 mil with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Caulfield and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Lions Bay and up to 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	2	100%
600,001 – 700,000	1	1	100%
700,001 – 800,000	6	1	17%
800,001 – 900,000	8	0	NA
900,001 – 1,000,000	6	0	NA
1,000,001 – 1,250,000	15	2	13%
1,250,001 – 1,500,000	22	0	NA
1,500,001 – 1,750,000	20	2	10%
1,750,001 – 2,000,000	16	2	13%
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	8	0	NA
2,500,001 – 2,750,000	7	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	5	0	NA
TOTAL*	134	10	7%

0 to 1 Bedroom	16	4	25%
2 Bedrooms	84	6	7%
3 Bedrooms	29	0	NA
4 Bedrooms & Greater	5	0	NA
TOTAL*	134	10	7%

SnapStats®	February	March	Variance
Inventory	122	134	10%
Solds	8	10	25%
Sale Price	\$1,062,000	\$1,174,350	11%
Sale Price SQFT	\$1,015	\$1,048	3%
Sale to List Price Ratio	95%	100%	5%
Days on Market	18	11	-39%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	0	0	NA
Ambleside	26	6	23%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	3	1	33%
Chartwell	0	0	NA
Chelsea Park	0	0	NA
Cypress	0	0	NA
Cypress Park Estates	2	0	NA
Deer Ridge	3	0	NA
Dundarave	20	1	5%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	3	0	NA
Gleneagles	0	0	NA
Glenmore	1	0	NA
Horseshoe Bay	25	0	NA
Howe Sound	2	0	NA
Lions Bay	2	0	NA
Olde Caulfield	0	0	NA
Panorama Village	5	1	20%
Park Royal	40	1	3%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	2	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	0	0	NA
Whytecliff	0	0	NA
TOTAL*	134	10	7%

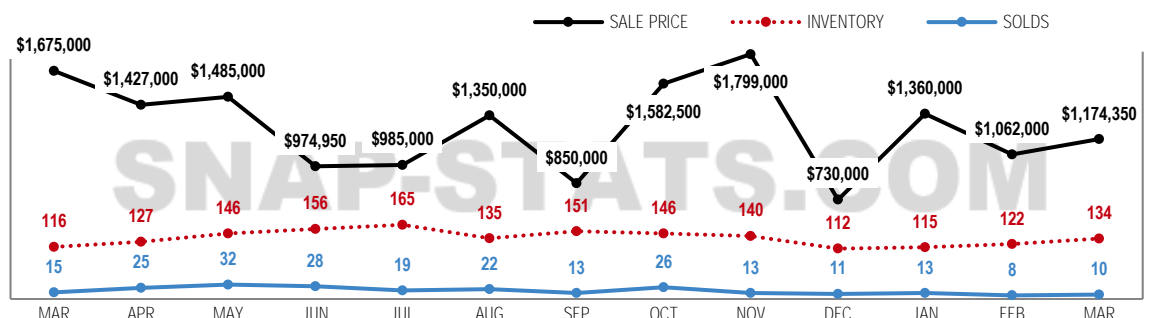
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER ATTACHED**: Buyers Market at 7% Sales Ratio average (7 in 100 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil / \$1.75 mil to \$2 mil with average 13% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Dundarave, Park Royal and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ambleside and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	2	1	50%
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	1	1	100%
1,250,001 - 1,500,000	11	2	18%
1,500,001 - 1,750,000	39	9	23%
1,750,001 - 2,000,000	80	12	15%
2,000,001 - 2,250,000	42	6	14%
2,250,001 - 2,500,000	64	1	2%
2,500,001 - 2,750,000	45	4	9%
2,750,001 - 3,000,000	55	6	11%
3,000,001 - 3,500,000	61	1	2%
3,500,001 - 4,000,000	40	1	3%
4,000,001 - 4,500,000	14	0	NA
4,500,001 - 5,000,000	12	0	NA
5,000,001 - 5,500,000	4	0	NA
5,500,001 - 6,000,000	4	0	NA
6,000,001 - 6,500,000	6	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	1	0	NA
7,500,001 & Greater	9	0	NA
TOTAL*	491	44	9%

2 Bedrooms & Less	16	1	6%
3 to 4 Bedrooms	146	22	15%
5 to 6 Bedrooms	288	20	7%
7 Bedrooms & More	41	1	2%
TOTAL*	491	44	9%

SnapStats®	February	March	Variance
Inventory	444	491	11%
Solds	41	44	7%
Sale Price	\$2,288,000	\$1,911,500	-16%
Sale Price SQFT	\$833	\$751	-10%
Sale to List Price Ratio	104%	96%	-8%
Days on Market	16	26	63%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

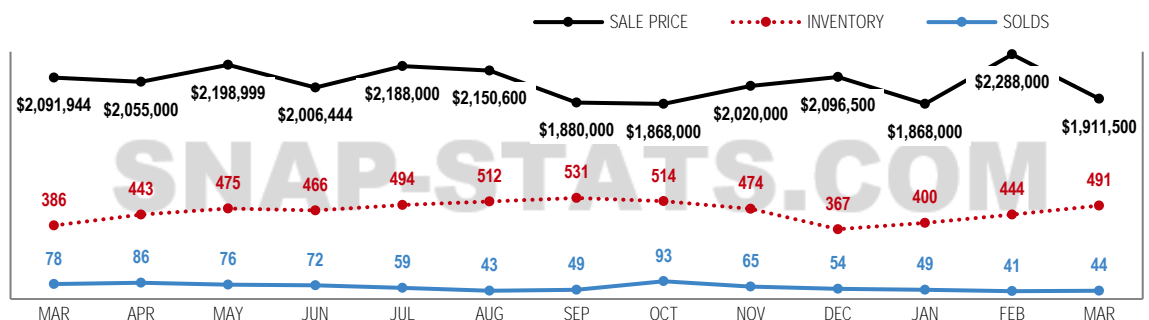
SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	14	2	14%
Bridgeport	7	2	29%
Brighthouse	6	0	NA
Brighthouse South	3	0	NA
Broadmoor	40	0	NA
East Cambie	12	2	17%
East Richmond	8	0	NA
Garden City	22	2	9%
Gilmore	4	0	NA
Granville	38	2	5%
Hamilton	18	2	11%
Ironwood	11	2	18%
Lackner	19	1	5%
McLennan	10	0	NA
McLennan North	8	0	NA
McNair	13	3	23%
Quilchena	31	4	13%
Riverdale	37	3	8%
Saunders	22	3	14%
Sea Island	4	1	25%
Seafair	33	4	12%
South Arm	9	1	11%
Steveston North	26	0	NA
Steveston South	7	2	29%
Steveston Village	11	1	9%
Terra Nova	13	0	NA
West Cambie	25	2	8%
Westwind	10	3	30%
Woodwards	30	2	7%
TOTAL*	491	44	9%

## Market Summary

- Market Type Indicator **RICHMOND DETACHED**: Buyers Market at 9% Sales Ratio average (9 in 100 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil / \$3 mil to \$4 mil, Granville, Lackner and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Westwind and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	6	4	67%
300,001 – 400,000	15	6	40%
400,001 – 500,000	39	12	31%
500,001 – 600,000	116	28	24%
600,001 – 700,000	176	24	14%
700,001 – 800,000	146	20	14%
800,001 – 900,000	145	22	15%
900,001 – 1,000,000	103	11	11%
1,000,001 – 1,250,000	205	27	13%
1,250,001 – 1,500,000	110	13	12%
1,500,001 – 1,750,000	46	3	7%
1,750,001 – 2,000,000	11	1	9%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	2	0	NA
TOTAL*	1136	171	15%

0 to 1 Bedroom	244	44	18%
2 Bedrooms	516	67	13%
3 Bedrooms	289	45	16%
4 Bedrooms & Greater	87	15	17%
TOTAL*	1136	171	15%

SnapStats®	February	March	Variance
Inventory	992	1136	15%
Solds	137	171	25%
Sale Price	\$752,000	\$760,000	1%
Sale Price SQFT	\$764	\$792	4%
Sale to List Price Ratio	98%	98%	0%
Days on Market	19	14	-26%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	10	6	60%
Bridgeport	28	2	7%
Brighthouse	456	51	11%
Brighthouse South	101	31	31%
Broadmoor	9	6	67%
East Cambie	15	4	27%
East Richmond	2	0	NA
Garden City	11	1	9%
Gilmore	0	0	NA
Granville	13	2	15%
Hamilton	31	6	19%
Ironwood	20	1	5%
Lackner	3	0	NA
McLennan	0	0	NA
McLennan North	73	15	21%
McNair	0	1	NA*
Quilchena	4	0	NA
Riverdale	16	2	13%
Saunders	9	0	NA
Sea Island	0	0	NA
Seafair	5	0	NA
South Arm	13	1	8%
Steveston North	13	1	8%
Steveston South	32	8	25%
Steveston Village	2	0	NA
Terra Nova	19	2	11%
West Cambie	235	29	12%
Westwind	1	0	NA
Woodwards	15	2	13%
TOTAL*	1136	171	15%

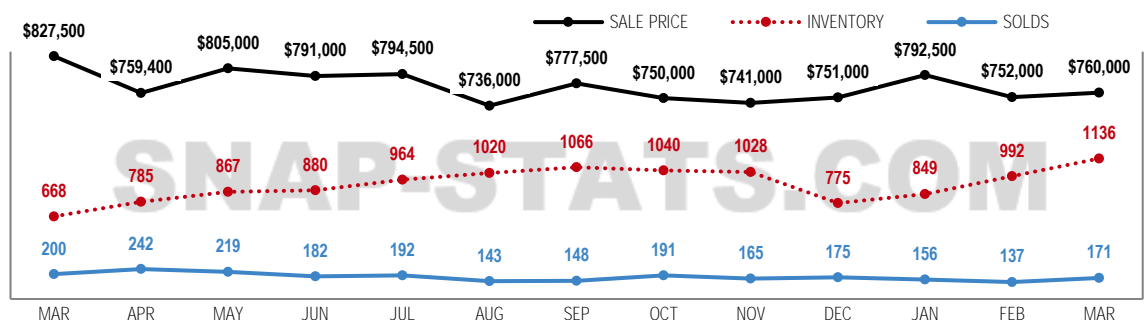
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **RICHMOND ATTACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$2 mil, Ironwood and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Boyd Park, Brighthouse South, Broadmoor and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	1	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	3	4	133%*
1,250,001 - 1,500,000	21	4	19%
1,500,001 - 1,750,000	34	5	15%
1,750,001 - 2,000,000	24	3	13%
2,000,001 - 2,250,000	7	0	NA
2,250,001 - 2,500,000	16	2	13%
2,500,001 - 2,750,000	11	0	NA
2,750,001 - 3,000,000	10	0	NA
3,000,001 - 3,500,000	1	1	100%
3,500,001 - 4,000,000	4	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	136	19	14%

2 Bedrooms & Less	7	1	14%
3 to 4 Bedrooms	80	15	19%
5 to 6 Bedrooms	46	3	7%
7 Bedrooms & More	3	0	NA
TOTAL*	136	19	14%

SnapStats®	February	March	Variance
Inventory	116	136	17%
Solds	6	19	217%
Sale Price	\$2,258,000	\$1,590,000	-30%
Sale Price SQFT	\$737	\$703	-5%
Sale to List Price Ratio	96%	96%	0%
Days on Market	15	6	-60%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

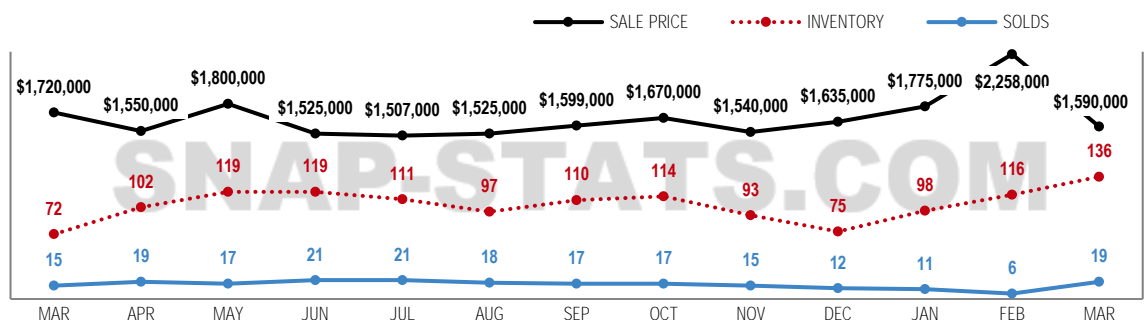
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	18	0	NA
Boundary Beach	13	8	62%
Cliff Drive	23	0	NA
English Bluff	16	3	19%
Pebble Hill	22	3	14%
Tsawwassen Central	24	5	21%
Tsawwassen East	10	0	NA
Tsawwassen North	10	0	NA
TOTAL*	136	19	14%

## Market Summary

- Market Type Indicator **TSAWWASSEN DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 19% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil / \$2.25 mil to \$2.5 mil, English Bluff, Pebble Hill and Tsawwassen Central
- Sellers Best Bet\*\* Selling homes in Boundary Beach and 3 to 4 bedrooms

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	14	1	7%
500,001 – 600,000	13	4	31%
600,001 – 700,000	12	4	33%
700,001 – 800,000	33	1	3%
800,001 – 900,000	25	1	4%
900,001 – 1,000,000	12	3	25%
1,000,001 – 1,250,000	7	1	14%
1,250,001 – 1,500,000	6	0	NA
1,500,001 – 1,750,000	0	1	NA*
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	125	17	14%

0 to 1 Bedroom	19	3	16%
2 Bedrooms	66	10	15%
3 Bedrooms	29	2	7%
4 Bedrooms & Greater	11	2	18%
TOTAL*	125	17	14%

SnapStats®	February	March	Variance
Inventory	115	125	9%
Solds	21	17	-19%
Sale Price	\$775,000	\$650,000	-16%
Sale Price SQFT	\$638	\$562	-12%
Sale to List Price Ratio	98%	95%	-3%
Days on Market	20	31	55%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

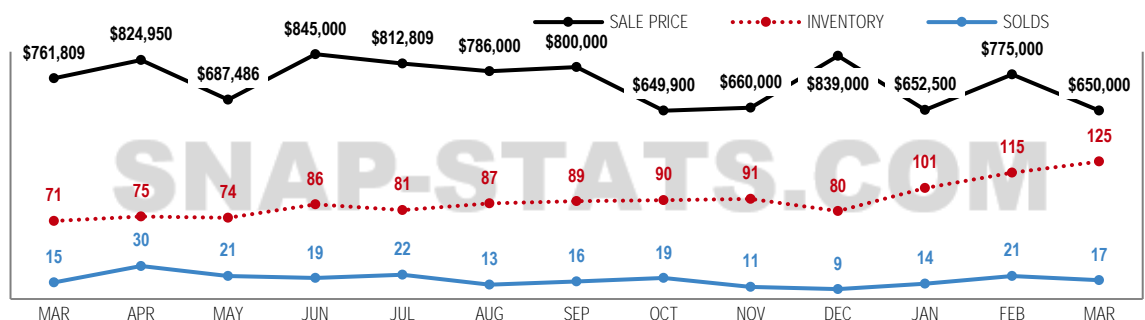
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	19	3	16%
Boundary Beach	9	2	22%
Cliff Drive	12	2	17%
English Bluff	0	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	8	2	25%
Tsawwassen East	2	0	NA
Tsawwassen North	75	8	11%
TOTAL*	125	17	14%

## Market Summary

- Market Type Indicator **TSAWWASSEN ATTACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$500,000 to \$700,000 with average 32% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$900,000, Tsawwassen North and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Tsawwassen Central and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	3	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	1	25%
1,250,001 - 1,500,000	18	8	44%
1,500,001 - 1,750,000	20	4	20%
1,750,001 - 2,000,000	15	0	NA
2,000,001 - 2,250,000	3	1	33%
2,250,001 - 2,500,000	5	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	77	14	18%

2 Bedrooms & Less	9	1	11%
3 to 4 Bedrooms	41	9	22%
5 to 6 Bedrooms	26	4	15%
7 Bedrooms & More	1	0	NA
TOTAL*	77	14	18%

SnapStats®	February	March	Variance
Inventory	69	77	12%
Solds	11	14	27%
Sale Price	\$1,500,000	\$1,475,250	-2%
Sale Price SQFT	\$692	\$632	-9%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	17	13	-24%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

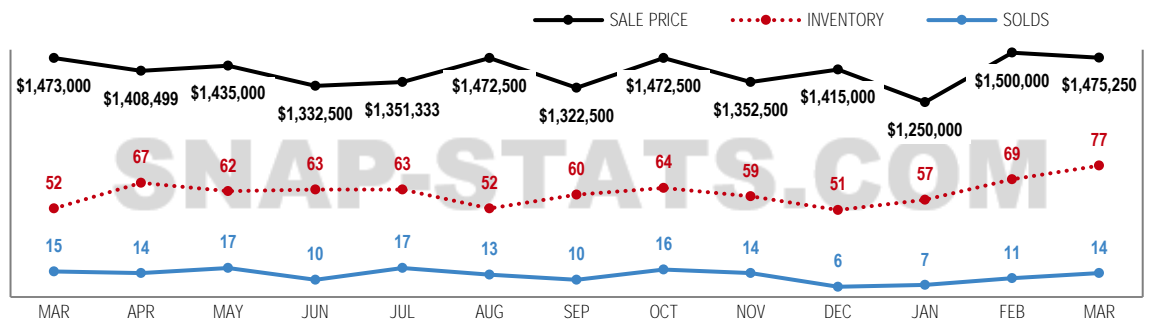
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	4	2	50%
East Delta	0	0	NA
Hawthorne	17	5	29%
Holly	18	4	22%
Ladner Elementary	15	2	13%
Ladner Rural	7	0	NA
Neilsen Grove	4	0	NA
Port Guichon	11	1	9%
Tilbury	0	0	NA
Westham Island	1	0	NA
TOTAL*	77	14	18%

## Market Summary

- Market Type Indicator **LADNER DETACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Port Guichon and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Hawthorne and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

**Aileen Noguier** Personal Real Estate Corporation  
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aileen@aileennoguier.com



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	4	1	25%
600,001 – 700,000	4	3	75%
700,001 – 800,000	5	1	20%
800,001 – 900,000	4	2	50%
900,001 – 1,000,000	8	4	50%
1,000,001 – 1,250,000	16	1	6%
1,250,001 – 1,500,000	14	4	29%
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	59	16	27%

0 to 1 Bedroom	3	1	33%
2 Bedrooms	20	7	35%
3 Bedrooms	13	5	38%
4 Bedrooms & Greater	23	3	13%
TOTAL*	59	16	27%

SnapStats®	February	March	Variance
Inventory	56	59	5%
Solds	18	16	-11%
Sale Price	\$1,002,499	\$978,000	-2%
Sale Price SQFT	\$662	\$705	6%
Sale to List Price Ratio	102%	99%	-3%
Days on Market	17	16	-6%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

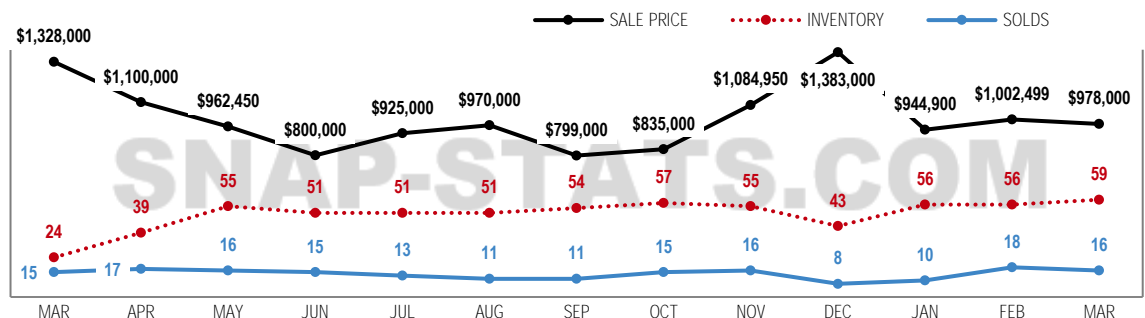
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	8	4	50%
East Delta	2	0	NA
Hawthorne	6	3	50%
Holly	2	0	NA
Ladner Elementary	18	2	11%
Ladner Rural	0	0	NA
Neilsen Grove	23	7	30%
Port Guichon	0	0	NA
Tilbury	0	0	NA
Westham Island	0	0	NA
TOTAL*	59	16	27%

## Market Summary

- Market Type Indicator **LADNER ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Ladner Elementary and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Delta Manor, Neilsen Grove and 2 to 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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